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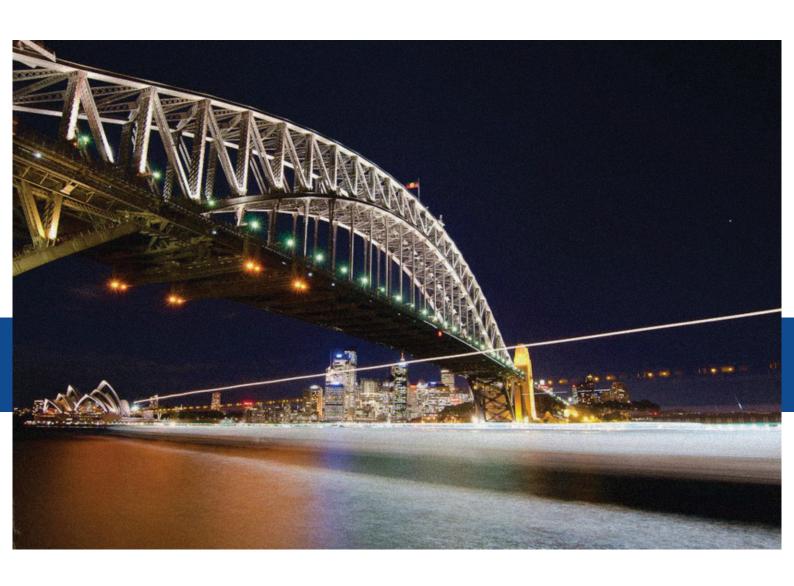
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# 柏思澳简介

# **About BAS-SOL**



随着中国企业逐步融入全球经济, 柏思澳将利用其丰富的国际市场经验和对澳大利亚市场全面了解的优势, 确保在日渐复杂且又充满机遇的中国市场为客户提供高品质的商业服务。

多年来,柏思澳坚持以客为先的服务品质,凭借广阔准确的国际视野,提供一丝不苟的专业服务,保证始终如一的服务质量,赢得了业内的一致好评以及广大客户的无比信赖。

As organisations in China expand into the global economy, BAS-SOL's blend of international experience and local knowlege ensures the firm is well-positioned to service clients in an increasingly complex, yet exciting market.

Our client focus, commitment to excellence, global mindset and consistent delivery have helped us build trusted relationships, which are at the core of our business and reputation.











#### 强化企业的报告体系

柏思澳能够协助客户建立完善的企业监管体制和全面 的财务报告体制。随着市场对财务报告规格的日趋严 格(包括信息的可信度、表现形式的规范性以及监管 体制的全面性),企业需要呈现更加全面、准确、深 入的财务报告形式。为了进一步吸引投资者,企业需 要为投资者详尽介绍其对商业风险的应对措施,并随 时更新商业目标与实际业绩的操作进展。

#### 行业知识

柏思澳团队集结数领域的专业人士,以满足客户的需求为已任,专注了解客户所处的行业知识,始终如一地提供高品质的服务。

#### 制定企业结构

柏思澳为客户企业制定完善的企业结构。对于境外投资,大多数企业会面临因法律规定、监管制度和财务标准的差异而带来的风险和挑战。在许多投资案例中,很多企业是通过多重多国公司兼并形成,旗下各分部拥有不同的法律法规系统。这种形式加剧了企业管理的复杂性,但复杂的企业结构以及税务形式的差异也为企业自身带来了潜在的利益,一定程度上有助于改善企业的管理操作程序,提高信息管理的效率。

#### Strenthening Reporting

Many of BAS-SOL's services support the drive towards better governance and more effective reporting. Demands for higher standards of accountability, performance and corporate governance have brought new requirements for more comprehensive, accurate and insightful financial reporting. Increasingly, to receive the confidence they need from the capital markets, companies will be expected to explain their responses to business risks, and the link between objectives and performance.

#### Industry Knowledge

BAS-SOL professionals operate in multi-disciplinary teams, focusing on our clients' needs and their industries. We place particular emphasis on consolidating industry knowledge and delivering services through dedicated teams that operate in all industries and sectors.

#### Structuring the Business

Many companies are faced with the challenge of operating within the local requirements of many countries, with different legal, regulatory and fiscal standards. In many cases the organisation has been formed over time through a variety of acquisitions and alliances, with each separate business having its own legacy systems, procedures and standards. This can lead to a high level of complexity, but also the potential for efficiency gains through organisational or tax restructuring, improved processes and more effective information management.



# 柏思澳了解中国企业在澳大利亚开展业务最关心的 问题:

#### 信赖

我们能面对面与你交流,了解您的商业目标,并针对您的需求为你量身制定商业策略。

#### Trust

BAS-SOL Accountants & Business Advisors can meet with you in our office in Beijing, China to listen to your objectives so that appropriate strategies can be developed specific to your needs.

#### 商业道德与文化障碍

- 我们将协助您在澳大利亚所有的商业往来。
- 我们专业的双语工作团队将确保您随时获知最新的商业消息。
- 我们将确保所有的商业伙伴都具备有讲普通话的工作人员、保证无障的交流。
- 所有的双语工作人员将帮助您了解各种业务的开展情况与风险,协助您做出最明智的商业决策。

#### Business Ethics and Cultural Barrier

- It is critical that you can understand and be involved in all of your business dealings in Australia.
- Our qualified accounting team is fluent in written and spoken Mandarin and English and will ensure that you are kept informed and updated on a regular basis.
- All of your business associates have mandarin speaking staff members.
- This will make it easy for you to understand what is happening and make informed business decisions.

#### 法律咨询

澳大利亚的商业与税务法规相当复杂。专业,诚信,及时的法律与税务建议是澳大利亚投资的关键。

柏思澳及其专业的法律合作伙伴将随时为客户提供最公正,有效的法律法规建议,为客户提供最全面的法律保护。

我们的法律合作伙伴在商业法领域有以下专长:

- 建立商业结构
- 起草准备合伙人/股东/合资协议
- 审查商业租赁条款
- 与第三方商业文件的准备与谈判

#### Legal Advice

Australian Business law and Tax Regulation is complex. It is critical to obtain professional, honest and timely legal and tax advice prior to entering into any business dealing in Australia.

BAS-SOL and its lawyers, Success Legal and its associates, have partnered with clients through the business life cycle to ensure that their clients are fully informed and protected.

Success Legal have expertise in the following areas of business law:

- Establishing corporate structures;
- Preparation of partnership/shareholder/joint venture agreements;
- Preparation of review of commercial leases;
- Negotiation and preparation of commercial documents with third parties.

#### 资金转移

我们的税务与法律专业团队将根据您的投资结构,为您推荐最适合的投资结构,确保具备足够的运营资金。

#### Transfer of Funds

We will review your specific enterprise investment with a view to expanding to Australia. Our legal and tax experts will recommend suitable business structure(s) which will allow you to transfer sufficient working capital.

#### 澳大利亚政府法律法规监管

柏思澳在税务,企业法规与企业成长方面,精通以下 方面的业务:

- 澳大利亚税务局法规
- 澳大利亚企业法规
- 公司秘书服务
- 提供实地办公地址
- 商业法律咨询
- 投资税务咨询
- 编制季度报表
- 编制必要法定文件
- 编制年终税务报表
- 为移民目的提供专业审计服务
- 为银行方面提供专业报表审计服务
- 会计服务以及企业薪资服务
- 人力资源服务

#### Australian Government Regulation

BAS-SOL have expertise in the following areas of taxation, corporate compliance and business grow:

- Australian Taxation Office Rules and Regulations
- Australian Corporate Compliance
- Company Secretarial Services
- Company Office
- Business Legal Advisors
- Business and Taxation Advice
- Preparation of Financial Reports
- Preparation of all statutory documentation
- Preparation of Annual Income Tax Returns
- Auditing of Accounts and Financial Reports for Migrating Purposes
- Auditing of Accounts for Bank Purposes
- Accounting and Payroll
- Human Resources

#### 企业投资机遇

我们强大的业务网络将为您提供更多的商业机遇。

我们将为您介绍我们最专业的合作伙伴,最适合的银行项目负责人,投资银行家,商业经纪人和房地产经纪人。

#### **Business and Investment Opportunities**

Our large client and business network will be available to you. This will provide you with opportunities and contacts.

We will introduce you to our business associates and recommend suitable bankers; investment bankers; business brokers and real estate agents.



柏思澳坚持诚信、优质、自主的审计服务。我 们的审计程序除了包括对财务信息的评估审核, 还将纳入审计师从专业角度对客户企业其他特 定因素的考虑:包括企业文化、行业规则、竞 争压力和固有风险等。

Integrity, quality and independence are the building blocks of BAS-SOL's approach. Our audit process does more than just assess financial information. It enables our professionals to consider the unique elements of the client's business - its culture, the industry in which it operates, competitive pressure, and the inherent risks.

#### 财务报表审计

柏思澳确保客户企业遵守中国内地以及澳大利 亚本地的企业财务呈报的法律规定。

#### Financial Statement Audit

We assist clients with the application of, and compliance with, local specific statutory reporting requiments for mainland China and Australia.

#### 《国际财务报告准则》的报告服务

柏思澳可以根据客户需求, 为客户企业提供符 合国际财务报告标准的财务报表。

#### **IFRS** Reporting Services

Enables us to assist clients with the application of, conformity with, and reporting under International Financial Reporting Standards (IFRS), when required and as appropriate.

# 税务服务

# **Taxation**

凭借专业中澳税务法规知识以及丰富的业务经验,柏思澳税务部旨在为客户提供高水准专业服务。我们的建议将协助您合理规避税费支出,实现利益最大化。

Combining an intimate knowledge of the China and Australian tax laws and regulations, with experience dealing with foreign investment enterprises, BAS-SOL's Tax practice aims to deliver quality tax services. Our advice regularly helps in reducing effective tax rates, thereby bringing about real cash savings.. 柏思澳税务会计师可协助客户分析企业运作, 鉴别企业税务机遇与挑战。凭借对客户企业所 在行业知识和法规的全面认识,柏思澳税务会 计师可提供各类税务咨询建议以及规划服务, 从而协助客户企业实现高效税务管理,改善现 金流。

BAS-SOL's tax professionals analyse organisations and proactively identify tax-related opportunities and challenges. With a thorough understanding of industries and regulations BAS-SOL professionals deliver tax advisory and planning services that help organisations adopt efficient tax treatments, enhance compliance and improve cash flow.

柏思澳全方位的税务服务涉及企业所得税以及相应的法律法规。我们向客户提供详尽的中澳税务法规对本地交易以及跨境交易的影响,其中包括:外资投资制度以及相应行业的法律法规,也包括外汇对企业的影响。

柏思澳极具前瞻性的专业队伍确保客户得到最实用的,并专注于客户企业行业的专业税务建议。

BAS-SOL's wide range of tax services includes Corporate Income Tax and Regulatory Issues. We advise organisations on domestic and Australian tax laws affecting local and cross border transactions and other regulatory matters, such as foreign investment rules and industry specific regulatory requirements as well as foreign exchange implications.

Our forward-thinking industry-focused professionals provide tax advisory services that are tailored to the needs of the industry.

## **Business Investment**

澳洲联邦政府近来对商业技术移民进行了重要改革,并出台了"商业创新与投资"项目。

柏思澳能够在各类签证申请过程中根据客户的 需求制定适合的投资方案,并能够为客户与澳 大利亚主要投资银行以及顶尖的澳大利亚移民 类律师联系。

The Australian Federal Government's Significant Investor Visa (SIV) program offers an exciting, concessional opportunity for high net worth (HNW) investors looking to migrate to Australia.

With all visas, BAS-SOL can offer you flexibility to customise your needs by liasing with the appropriate Australian Immigration lawyer and financial institution best suited to your needs.

#### 制定投资方案

柏思澳能够在整个签证申请过程中根据客户的需求制定适合的投资方案。柏思澳能够为客户与澳大利亚主要投资银行联系,帮助客户借取高达100%的基金投资金额用来其他投资和商业机遇。

#### Customise The Investment

BAS-SOL can offer you flexibility to customise your needs by liasing with one of the major investment banks in Australia to allow you to borrow up to 100 per cent of the Fund investment amount for other investment or business opportunities.

#### 重大投资者类

申请人要求在以下领域投资并符合至少500万 澳币的投资要求:

- > 联邦国家、州或领地政府公债
- > 澳洲证券与投资委员会 (ASIC) 规定的管理基金,指定在澳洲投资 (受限于特定投资类型) > 对澳洲证券交易名单外的澳洲私人公司的直接投资

# The Significant Investor Visa Program

To comply with the SIV program, applicants must invest a total of AUD\$ 5 million for at least four years into complying investments, which include:

- > Commonwealth, State or Territory government bonds
- > ASIC regulated managed funds with a mandate for investing in specified Australian assets
- > direct investment into Australian proprietary companies

## 财务报告和建议

柏思澳提供符合国际财务报告标准的财务报表,并根据国际财务报告标准审查财务报表。

# Financial Reporting and Advice

BAS-SOL can prepare and review Financial Reports and convert them in accordance with the International Financial Reporting Standards.

作为"商业创新与投资项目"的一部分,澳洲政府最近为具有高资产值的投资者引进了一个新的签证途径,新的重大投资者签证要求在规定领域内进行至少五百万澳币符合要求的投资。

The new legislation allows HNW investors to apply for a permanent residency in Australia by investing AUD\$ 5 million into investments.



#### 澳大利亚 Australia

Unit 5, 237 Stirling Highway Claremont WA 6010

Tel +61 8 9284 2222 Tel +61 8 9383 1532 Email office@bas-sol.com.au

#### 中国 China

北京市大兴区黄村镇兴丰大街 (三段) 60号 北京尚都凯瑞国际酒店330室

电话 010 6915 0008 电话 950 4046 4155 手机 155 1000 0082 电邮 office@bas-sol.com



# **Business Investment**

#### 重要商业经营历史类

- > 您必须在55岁以下(除非您计划中的生意对担保您的州有突出的经济贡献)
- > 您必须具有成功的商业经验,并未从事过不可接受的商业活动
- > 您(或您的配偶/事实婚姻配偶,或你二人一起)须:
- 在紧靠受邀进行申请之前的4个财政年中 至少2年内所持有的合格生意
- 资产为至少40万澳币。若这间"合格生意"为上市公司,您(或您的配偶/事实婚姻配偶,或你二人一起)的股份须至少为发行股票资金的10%
- 资产额为至少150万澳币,且可以在获得 签证的2年内合法转移至澳洲
- > 在紧靠受邀进行申请之前的4个财政年中至少2年内,您主要生意的年总营业额必须为至少300万澳币
- > 您必须具有真实的意愿拥有并保持在澳洲生意的直接管理职位

#### Significant Business History Stream

- > You must be less than 55 years old
- > You or your spouse, or together, must have:
- net asset of at least AUD\$400,000 in your qualifying business
- total assets of at least AUD\$1.5 million
- > Your main business/es must have had a total annual turnover of at least AUD\$ 3 million in at least two out of the four fiscal years
- > Have a genuine desire to win and maintain a direct management role in a business in Australia

#### 偏远地区雇主担保移民(Visa Subclass 187)

此签证是目前在澳洲移民签证类别中要求相对 轻松且容易的一类签证,同时也是目前获得澳 洲身份最快的一种途径。此签证一般在递交文 件七个月内(前提为申请文件完整且真实)可 以得到批准。此签证获得者要求签证申请人以 及家庭必须定居在规定偏远地区两年以上。